

DG Credit Management

Your Credit
Management Solution



SERVICES AVAILABLE

- Credit/Sales Co-ordination

Educating the Credit/Collections and Sales teams to ensure both are on the same track and working for the same goal – the optimization of revenues as a sale is not complete without collection of funds.

- Collecting

Regular monitoring and control of your delinquent accounts while providing excellent customer service for both internal and external customers.

- Credit Granting

Full process of reviewing an account, detailed review of credit applications, obtaining customer credit reports, contact customer trade references & network with other collectors in the industries for their experiences, then determining if an account will be open. Determine credit limits for new accounts as well as re-evaluating credit limits on existing accounts to better suit your company's and customers' needs.

Is your company experiencing lower than expected cash flows?

DG Credit Management Consulting Inc provides solutions for problems with Cash Flow, Customer Deductions, Slow Collections, and Risk Management. We can help by offering training, consulting, outsourcing, or staffing recommendations that will make your credit department staff more effective and efficient beginning the first day of our involvement. Quality credit management is the heart of any business because it generates cash flow. We allow you to focus on your core business by

Providing proven credit management procedures

Providing an improvement in Days Sales Outstanding, which will have a positive impact on cash flow and profitability

Helping with assessing credit staff skills and providing the education required suited to your company

Hiring the right Credit and Collection personnel

Assessing credit control and administration costs to ensure a reasonable expense

Performing internal credit department audits

Assisting with large or complicated credit transactions or decisions

Lynn Brown, President and Founder of DG Credit Management Consulting Inc., holds the CCP (Certified Credit Professional) designation from the Credit Institute of Canada in conjunction with the University of Alberta and has over 18 years of experience in credit and understands that in today's strained labour market it can be difficult to coordinate projects due to staffing issues, inexperience, financial position, etc. We offer our consulting expertise on short or long term availability in order to assist your organization reach maximum performance.